

New VMware Products & Pricing (and Maintenance)

Product	Product Code	SnS Code	License Fee	1 yr SnS Fee
AIRWATCH				
• AirWatch by VMware Secure Content Locker Collaborate	V-MCC-PL-ANY-DEV-C	V-MCC-MF-ANY-DEV-C	\$18.50	\$6.50
• AirWatch by VMware Mgt Suite for Laptops	V-MS-PL-DEV-LT-C	V-MS-MF-DEV-LT-C	\$18.50	\$6.50
• AirWatch by VMware Mgt Suite for Rugged Devices	V-MS-PL-DEV-RG-C	V-MS-MF-DEV-RG-C	\$18.50	\$6.50
• AirWatch by VMware Green Mgt Suite	V-GMS-PL-DEV-C	V-GMS-MF-DEV-C	\$18.50	\$6.50
• AirWatch by VMware Orange Mgt Suite	V-OMS-PL-DEV-C	V-OMS-MF-DEV-C	\$25.90	\$8.45
• AirWatch by VMware Blue Mgt Suite Perpetual, One Time Fee / Device	V-BMS-PL-DV2-C	BMS15-PL-DEV	\$33.30	\$11.05
• AirWatch by VMware Yellow Mgt Suite - Perpetual, One Time Fee / Device	V-YMS-PL-DV2-C	YMS15-PL-DEV	\$48.10	\$16.25
APP VOLUME				
• App Volumes 10 Pack (CCU)	CV-CCU-10-C	CV-CCU-10-P-SSS-C	\$555.00	\$185.25
• App Volumes 100 Pack (CCU)	CV-CCU-100-C	CV-CCU-100-P-SSS-C	\$5,550.00	\$1,852.50
CONTINUED				
• Continuent for Analytics & Big Data - Per Cluster License	CN-ABD-C	CN-ABD-P-SSS-C	\$33,300.00	\$11,115.00
• Continuent for Clustering - Per Database Server License	CN-CP-C	CN-CP-P-SSS-C	\$11,100.00	\$3,705.00
• Continuent for Disaster Recovery - Per Database Server License	CN-DR-C	CN-DR-P-SSS-C	\$5,550.00	\$1,852.50
• Continuent for Replication - Per Database Server License	CN-RP-C	CN-RP-P-SSS-C	\$11,100.00	\$3,705.00
FUSION				
• Fusion Professional Edition, ESD (SnS is optional)	FUS8-PRO-C	FUS-PRO-P-SSS-C	\$48.10	\$16.25
HORIZON				
• Horizon Application Management Bundle: 10 Pack (CCU)	HZ-APMC-10-C	HZ-APMC-10-P-SSS-C	\$666.00	\$222.30
• Horizon Application Management Bundle: 100 Pack (CCU)	HZ-APMC-100-C	HZ-APMC-100-P-SSS-C	\$6,660.00	\$2,223.00
• Horizon DaaS On Premise Platform: 100-pack	HZ-DS-100-C	HZ-DS-100-P-SSS-C	\$10,175.00	\$3,396.25
• Horizon FLEX 10 pack (Per Device)	HZ-FLX-10-C	HZ-FLX-10-P-SSS-C	\$925.00	\$308.75
• Horizon View Advanced Edition (10 pack) (CCU)	HZ-ADVC-10-C	HZ-ADVC-10-P-SSS-C	\$1,480.00	\$494.00
• Horizon View Advanced Edition (100 pack) (CCU)	HZ-ADVC-100-C	HZ-ADVC-100-P-SSS-C	\$14,800.00	\$4,940.00
• Horizon View Advanced Edition (10 pack) (Named Users)	HZ-ADVN-10-C	HZ-ADVN-10-P-SSS-C	\$925.00	\$308.75
• Horizon View Advanced Edition (100 pack) (Named Users)	HZ-ADVN-100-C	HZ-ADVN-100-P-SSS-C	\$9,250.00	\$3,087.50
• Horizon View Enterprise Edition (10 pack) (CCU)	HZ-ENTC-10-C	HZ-ENTC-10-P-SSS-C	\$1,850.00	\$617.50
• Horizon View Enterprise Edition (100 pack) (CCU)	HZ-ENTC-100-C	HZ-ENTC-100-P-SSS-C	\$18,500.00	\$6,175.00
• Horizon View Enterprise Edition (10 pack) (Named Users)	HZ-ENTN-10-C	HZ-ENTN-10-P-SSS-C	\$1,110.00	\$370.50
• Horizon View Enterprise Edition (100 pack) (Named Users)	HZ-ENTN-100-C	HZ-ENTN-100-P-SSS-C	\$11,100.00	\$3,705.00
• Horizon View Standard Add-On: 10 pack (CCU)	HZ-STD-A10-C	HZ-STD-A10-P-SSS-C	\$703.00	\$234.65
• Horizon View Standard Add-On: 100 pack (CCU)	HZ-STD-A100-C	HZ-STD-A100-P-SSS-C	\$7,030.00	\$2,346.50
• Horizon View Standard Edition (10 pack) (CCU)	HZ-STD-10-C	HZ-STD-10-P-SSS-C	\$925.00	\$308.75
• Horizon View Standard Edition (100 pack) (CCU)	HZ-STD-100-C	HZ-STD-100-P-SSS-C	\$9,250.00	\$3,087.50
• Horizon Workspace Portal: 10 pack	WSP-10-C	WSP-10-P-SSS-C	\$185.00	\$61.75
• Horizon Workspace Portal: 100 pack	WSP-100-C	WSP-100-P-SSS-C	\$1,850.00	\$617.50
IT BUSINESS MANAGEMENT (ITBM)				
• IT Business Mgt Foundation package	DF-ITBM-FND-C	DF-ITBM-FND-P-SSS-C	\$166,500.00	\$55,575.00
• IT Business Mgt Additional User	DF-ITBM-ADD-C	DF-ITBM-P-SSS-C	\$27,750.00	\$9,262.50
• IT Business Mgt Read-Only	DF-ITBM5-C	DF-ITBM5-P-SSS-C	\$8,325.00	\$2,778.75
• IT Financial Mgt Foundation package	DF-ITFM-FND-C	DF-ITFM-FND-P-SSS-C	\$111,000.00	\$37,050.00
• IT Financial Mgt Additional User	DF-ITFM-ADD-C	DF-ITFM-ADD-P-SSS-C	\$22,200.00	\$7,410.00
• IT Financial Mgt Read-Only	DF-ITFM5-C	DF-ITFM5-P-SSS-C	\$8,325.00	\$2,778.75
• vRealize Business Advanced Additional User - perpetual license for 5 users	BM-ADV-AD-C	BM-ADV-AD-PSUP-C	\$22,200.00	\$7,410.00
• vRealize Business Advanced Foundation Package - perpetual license for 5 users	BM-ADV-FND-C	BM-ADV-FND-PSUP-C	\$111,000.00	\$37,050.00
• vRealize Business Advanced Read-Only Perpetual License for 5 users	BM-ADV-RO-C	BM-ADV-RO-PSUP-C	\$8,325.00	\$12.35
• vRealize Business Enterprise Additional User - perpetual license for 5 users	BM-ENT-AD-C	BM-ENT-AD-PSUP-C	\$27,750.00	\$9,262.50
• vRealize Business Enterprise Foundation Package - perpetual license for 10 users	BM-ENT-FND-C	BM-ENT-FND-PSUP-C	\$61,050.00	\$20,377.50
• vRealize Business Enterprise Read-Only Perpetual License for 5 users	BM-ENT-RO-C	BM-ENT-RO-PSUP-C	\$8,325.00	\$12.35
MIRAGE				
• Mirage for Physical: 10 Pack	MGP-10-C	MGP-10-P-SSS-C	\$555.00	\$185.25
• Mirage for Physical: 100 Pack	MGP-100-C	MGP-100-P-SSS-C	\$5,550.00	\$1,852.50
NSX / NICIRA				
• NSX for Multi-Hypervisor per Processor	NX-MHV-C	NX-MHV-3P-SSS-C	\$2,588.15	\$863.85
• NSX vSphere	NX-VS-C	NX-VS-P-SSS-C	\$2,218.15	\$740.35
• NSX vSphere - vCloud Suite Add-on	NX-CLAD-C	NX-CLAD-P-SSS-C	\$1,293.15	\$431.60
PIVOTAL				
• Pivotal App Suite v2 Perpetual License (1 core)	PV-APP-STE-C	PV-APP-STE-P-SSS-C	\$333.00	\$111.15
• Pivotal GemFire XD (Per Core)	PV-GFXD-CPU-C	PV-GFXD-CPU-P-SSS-C	\$925.00	\$308.75
PLAYER				
• Player Pro	PLAY7-PRO-C	PLAY7-PRO-P-SSS-C	\$55.50	\$18.20
THINAPP				
• ThinApp Suite	THIN5-STE-C	THIN5-STE-P-SSS-C	\$1,850.00	\$617.50
• ThinApp Client (100 pack)	THIN5-100PK-C	THIN5-100PK-P-SSS-C	\$703.00	\$234.65
USER ENVIRONMENT MANAGER				
• User Environment Manager: 10 Pack (CCU)	UEM-CCU-10-C	UEM-CCU-10-P-SSS-C	\$185.00	\$61.75
• User Environment Manager: 10 Pack (Named Users)	UEM-NU-10-C	UEM-NU-10-P-SSS-C	\$111.00	\$37.05
• User Environment Manager: 100 Pack (CCU)	UEM-CCU-100-C	UEM-CCU-100-P-SSS-C	\$1,850.00	\$617.50
• User Environment Manager: 100 Pack (Named Users)	UEM-NU-100-C	UEM-NU-100-P-SSS-C	\$1,110.00	\$370.50

NOTE: Minimum initial purchase quantity of 25.
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	Product	Product Code	SnS Code	License Fee	1 yr SnS Fee
vCENTER					
	* vCenter Configuration Manager Workstation - Linux/Windows	VC-CMW-C	VC-CMW-P-SSS-C	\$14.80	\$5.20
	* vCenter Operations Management pack for EPIC	VC-EPIC-C	VC-EPIC-P-SSS-C	\$22,200.00	\$7,410.00
	* vCenter Server Foundation for vSphere up to 3 hosts (Per Instance)	VCS6-FND-C	VCS6-FND-P-SSS-C	\$553.15	\$184.60
	* vCenter Server Standard for vSphere 6 (Per Instance)	VCS6-STD-C	VCS6-STD-P-SSS-C	\$1,835.66	\$811.85
	* vCenter Site Recovery Manager Standard (25 VM pack)	VC-SRM6-25S-C	VC-SRM6-25S-P-SSS-C	\$1,803.75	\$601.90
	* vCenter Site Recovery Manager Enterprise (25 VM pack)	VC-SRM6-25E-C	VC-SRM6-25E-P-SSS-C	\$4,578.75	\$1,528.15
vCLOUD					
	* vCloud Automation Center Development Kit - per Instance	CA6-DEVK-C	CA6-DEVK-P-SSS-C	\$7,400.00	\$2,470.00
	* vCloud Suite Standard	CL6-STD-C	CL6-STD-P-SSS-C	\$1,848.15	\$616.85
	* vCloud Suite Advanced	CL6-ADV-C	CL6-ADV-P-SSS-C	\$2,773.15	\$925.60
	* vCloud Suite Enterprise	CL6-ENT-C	CL6-ENT-P-SSS-C	\$4,253.15	\$1,419.60
vFABRIC					
	* vFabric Data Director 2.x License (25 VM pack)	VF-DD2-25VM-C	VF-DD2-25VM-P-SSS-C	\$6,937.50	\$2,315.95
vREALIZE					
	* vRealize Automation Advanced (25 OSI Pack)	CA6-ADV25-C	CA6-ADV25-P-SSS-C	\$3,700.00	\$1,235.00
	* vRealize Automation Enterprise (25 OSI Pack)	CA6-ENT25-C	CA6-ENT25-P-SSS-C	\$7,168.75	\$2,392.65
	* vRealize Automation Desktop (25 Pack)	CA6-AUTDT25-C	CA6-AUTDT25-P-SSS-C	\$1,230.25	\$410.80
	* vRealize Automation ADV Public Cloud Extension (25 OSI pack)	VR-AT-ADV25-C	VR-AT-ADV25-P-SSS-C	\$1,850.00	\$617.50
	* vRealize Automation ENT Public Cloud Extension (25 OSI pack)	VR-AT-ENT25-C	VR-AT-ENT25-P-SSS-C	\$3,653.75	\$1,219.40
NEW	* vRealize Business Advanced (Per CPU)	VR6-BADV-C	VR6-BADV-P-SSS-C	\$832.50	\$278.20
NEW	* vRealize Business Advanced Additional User - perpetual license for 5 users	BM-ADV-AD-C	BM-ADV-AD-PSUP-C	\$22,200.00	\$7,410.00
NEW	* vRealize Business Advanced Foundation Package - perpetual license for 5 users	BM-ADV-FND-C	BM-ADV-FND-PSUP-C	\$111,000.00	\$37,050.00
NEW	* vRealize Business Advanced Read-Only Perpetual License for 5 users	BM-ADV-RO-C	BM-ADV-RO-PSUP-C	\$8,325.00	\$12.35
NEW	* vRealize Business Enterprise (Per CPU)	VR6-BENT-C	VR6-BENT-P-SSS-C	\$1,248.75	\$416.65
NEW	* vRealize Business Enterprise Additional User - perpetual license for 5 users	BM-ENT-AD-C	BM-ENT-AD-PSUP-C	\$27,750.00	\$9,262.50
NEW	* vRealize Business Enterprise Foundation Package - perpetual license for 10 users	BM-ENT-FND-C	BM-ENT-FND-PSUP-C	\$61,050.00	\$20,377.50
NEW	* vRealize Business Enterprise Read-Only Perpetual License for 5 users	BM-ENT-RO-C	BM-ENT-RO-PSUP-C	\$8,325.00	\$12.35
NEW	* vRealize Business Standard (25 OSI Pack)	VR6-BSTD25-C	VR6-BSTD25-P-SSS-C	\$1,850.00	\$617.50
NEW	* vRealize Business Standard (Per CPU)	VR6-BSTD-C	VR6-BSTD-P-SSS-C	\$555.00	\$185.25
NEW	* vRealize Code Stream (Per CPU)	VR-CODE-CPU-C	VR-CODE-CPU-P-SSS-C	\$2,775.00	\$926.25
NEW	* vRealize Code Stream (Per OSI)	VR-CODE-OSI-C	VR-CODE-OSI-P-SSS-C	\$462.50	\$154.70
NEW	* vRealize Hyperic Perpetual License (Per Machine)	VF-HYPM5-C	VF-HYPM5-P-SSS-C	\$133.20	\$44.20
	* vRealize Operations Standard (25 OSI pack)	VR6-OSTD25-C	VR6-OSTD25-P-SSS-C	\$1,156.25	\$386.10
	* vRealize Operations Advanced (25 OSI Pack)	VR6-OADV25-C	VR6-OADV25-P-SSS-C	\$2,312.50	\$772.20
	* vRealize Operations Enterprise (25 OSI Pack)	VR6-OENT25-C	VR6-OENT25-P-SSS-C	\$5,550.00	\$1,852.50
NEW	* vRealize Operations for Horizon: 10 Concur. User pack	VR6-VU10-C	VR6-VU10-P-SSS-C	\$277.50	\$92.95
NEW	* vRealize Operations for Horizon: 100 Concurrent User Pack	VR6-VU100-C	VR6-VU100-P-SSS-C	\$2,775.00	\$926.25
	* vRealize Operations Insight	VR-OIST-BUN-C	VR-OIST-BUN-P-SSS-C	\$740.00	\$247.00
NEW	* vRealize Operations Public Cloud Extension ADV (25 OSI Pack)	VR6-PCADV25-C	VR6-PCADV25-P-SSS-C	\$1,850.00	\$617.50
NEW	* vRealize Operations Public Cloud Extension ENT (25 OSI Pack)	VR6-PCENT25-C	VR6-PCENT25-P-SSS-C	\$3,653.75	\$1,219.40
NEW	* vRealize Suite Advanced (2 CPUs)	VR-2CPU-ADV-C	VR-2CPU-ADV-P-SSS-C	\$4,255.00	\$1,420.25
NEW	* vRealize Suite Advanced (25 OSI Pack)	VR-STE-ADV-C	VR-STE-ADV-P-SSS-C	\$6,243.75	\$2,083.90
NEW	* vRealize Suite Enterprise (2 CPUs)	VR-2CPU-ENT-C	VR-2CPU-ENT-P-SSS-C	\$7,363.00	\$2,457.65
NEW	* vRealize Suite Enterprise (25 OSI pack)	VR-CMP-ENT-C	VR-CMP-ENT-P-SSS-C	\$9,203.75	\$3,071.90
vREALIZE LOG INSIGHT					
	* vRealize Log Insight (per CPU)	VC-LIS-CPU-C	VC-LIS-CPU-P-SSS-C	\$555.00	\$185.25
	* vRealize Log Insight (25 OSI pack)	VC-LIS-25-C	VC-LIS-25-P-SSS-C	\$1,850.00	\$617.50
vSAN / STORAGE					
NEW	* Virtual SAN All Flash for Desktop Add-On 10 Pack (CCU)	ST6-VF-A10-C	ST6-VF-A10-P-SSS-C	\$111.00	\$37.05
NEW	* Virtual SAN All Flash for Desktop Add-On 100 Pack (CCU)	ST6-VF-A100-C	ST6-VF-A100-P-SSS-C	\$1,110.00	\$370.50
NEW	* Virtual SAN All Flash Add-on for 1 processor	ST6-VF-AD-C	ST6-VF-AD-P-SSS-C	\$553.15	\$184.60
	* Virtual SAN for 1-Processor	ST6-VSAN-C	ST6-VSAN-P-SSS-C	\$923.15	\$308.10
	* Virtual SAN for Desktop 10-Pack (CCU)	ST6-VSDT10-C	ST6-VSDT10-P-SSS-C	\$185.00	\$61.75
	* Virtual SAN for Desktop 100-Pack (CCU)	ST6-VSDT100-C	ST6-VSDT100-P-SSS-C	\$1,850.00	\$617.50
vSPHERE					
	* vSphere Standard for 1 processor	V56-STD-C	V56-STD-P-SSS-C	\$368.15	\$122.85
	* vSphere Enterprise for 1 processor	V56-ENT-C	V56-ENT-P-SSS-C	\$1,056.56	\$467.35
	* vSphere Enterprise Plus for 1 processor	V56-EPL-C	V56-EPL-P-SSS-C	\$1,284.41	\$568.10
	* vSphere w/ Operations Management Standard for 1 processor	V56-OSTD-C	V56-OSTD-P-SSS-C	\$645.65	\$215.80
	* vSphere w/ Operations Management Enterprise for 1 processor	V56-OENT-C	V56-OENT-P-SSS-C	\$1,341.25	\$447.85
	* vSphere w/ Operations Management Enterprise Plus for 1 processor	V56-OEPL-C	V56-OEPL-P-SSS-C	\$1,570.65	\$524.55
vSPHERE KITS					
	* vSphere Essentials Plus Kit for 3 hosts (Max 2 processors per host)	V56-ESP-KIT-C	V56-ESP-KIT-P-SSS-C	\$1,663.15	\$555.10
	* vSphere w/Operations Management Standard ACCEL Kit 6 processors	V56-OSTD-AK-C	V56-OSTD-AK-P-SSS-C	\$3,698.15	\$1,234.35
	* vSphere w/Operations Management Enterprise ACCEL Kit for 6 processors	V56-OENT-AK-C	V56-OENT-AK-P-SSS-C	\$7,213.15	\$2,407.60
	* vSphere w/Operations Management Enterprise Plus Acceleration Kit (6 proc.)	V56-OEPL-AK-C	V56-OEPL-AK-P-SSS-C	\$8,693.15	\$2,901.60
vSPHERE (OTHER)					
	* vSphere Desktop (100 VM pack)	V56-DT100VM-C	V56-DT100VM-P-SSS-C	\$2,405.00	\$802.75
	* vSphere Remote Office Branch Office Standard (25 VM pack)	V56-RBSTD25-C	V56-RBSTD25-P-SSS-C	\$1,110.00	\$370.50
	* vSphere Remote Office Branch Office Advanced (25 VM pack)	V56-RBADV25-C	V56-RBADV25-P-SSS-C	\$1,665.00	\$555.75
WORKSPACE SUITE					
NEW	* Workspace Suite On Premise, Perpetual: 10 Named Users	WSP-STE-10-C	WSP-STE-10-P-SSS-C	\$1,813.00	\$605.15
NEW	* Workspace Suite On Premise, Perpetual: 100 Named Users	WSP-STE-100-C	WSP-STE-100-P-SSS-C	\$18,130.00	\$6,051.50
WORKSTATION					
	* Workstation - Windows/Linux , ESD (SnS is optional)	WS12-LW-CE	WS-P-SSS-C	\$92.13	\$30.55

NOTE: For 3 hosts. Max 2 processors per host.

NOTE: Minimum initial purchase quantity of 4 (100 managed)

NOTE: Max 3 hosts, 2 processors per host.

Product	Product Code	SnS Code	License Fee	1 yr SnS Fee
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UPGRADE Products & Pricing (and Maintenance)

Product	Product Code	SnS Code	License Fee	1 yr SnS Fee
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***** AIRWATCH *****

AIRWATCH SERCURE CONTENT LOCKER COLLABORATE

• Upgrade: AirWatchSecContentLockerView to S.C.L. Collaborate	V-UPG-MCV-PL-MCC-C	V-UPG-MCV-MF-MCC-C	\$12.21	\$6.50
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AIRWATCH ORANGE MGMT SUITE

• Upgrade: AirWatch Green Mgmt Suite to Orange Mgmt Suite	V-UPG-GMS-PL-OMS-C	V-UPG-GMS-MF-OMS-C	\$8.14	\$8.45
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AIRWATCH BLUE MGMT SUITE

• Upgrade: AirWatch Green Mgt STE to Blue Mgt STE - Perpetual, 1XFee/Device	V-UPG-GM2-PL-BMS-C	UPG15-GMS-PL-BMS	\$16.28	\$11.05
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• Upgrade: AirWatch Orange Mgt STE to Blue Mgt STE - Perpetual, 1XFee/Device	V-UPG-OM2-PL-BMS-C	UPG15-OMS-PL-BMS	\$8.14	\$11.05
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AIRWATCH YELLOW MGMT SUITE

• Upgrade: AirWatchMobileDev&ContentLockerView to Yellow Mgt STE - Perpl, 1X Fee/Dev ***Upgrade from Mobile Device Mgt & AirWatch Content Locker View to Yellow Mgt Suite - Perpetual, One Time Fee per Device	V-UPG-MDCV2-PYM-C	UPG15-MDMMCV-PL-YMS	\$24.42	\$16.25
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• Upgrade: AirWatch Green Mgt STE to Yellow Mgt STE - Perpetual 1X Fee per Device	V-UPG-GM2-PL-YMS-C	UPG15-GMS-PL-YMS	\$32.56	\$16.25
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• Upgrade: AirWatch Orange Mgt STE to Yellow Mgt STE - Perpetual, 1X Fee per Device	V-UPG-OM2-PL-YMS-C	UPG15-OMS-PL-YMS	\$24.42	\$16.25
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• Upgrade: AirWatch Blue Mgt STE to Yellow Mgt STE - Perpetual, 1XFee/Device	V-UPG-BM2-PL-YMS-C	UPG15-BMS-PL-YMS	\$16.28	\$16.25
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***** APP VOLUME *****

***** CONTINUED *****

***** FUSION *****

FUSION

NEW • Upgrade: Fusion 6.x, 6.xPro, 7.x, 7.xPro, & Fusion 8 to Fusion 8 Pro, ESD	FUS8-PRO-UG-C	FUS-PRO-P-SSS-C	\$25.90	\$16.25
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***** HORIZON *****

HORIZON VIEW STANDARD ADD-ON

• Upgrade: ThinAppClient to Horizon View STD Add-On (10pack)	HZ-CL-STD10-UG-C	HZ-STD-A10-P-SSS-C	\$629.00	\$234.65
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• Upgrade: HorizonViewENT Add-on to ViewSTDAdd-On (10pack)	HZ-ENTA-STD10-UG-C	HZ-STD-A10-P-SSS-C	\$370.00	\$234.65
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• Upgrade: HorizonViewENT Add-on to ViewSTDAdd-On (100pack)	HZ-ENTA-STD100-UG-C	HZ-STD-A100-P-SSS-C	\$3,700.00	\$2,346.50
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HORIZON ADVANCED (NAMED USERS)

• Upgrade: Workspace to HorizonADV (10pk)(Named Users)	HZ-WSP-ADV10-UG-C	HZ-ADV10-P-SSS-C	\$407.00	\$308.75
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• Upgrade: HorizonMirage to HorizonADV (10pk)(Named Users)	HZ-MRG-ADV10-UG-C	HZ-ADV10-P-SSS-C	\$407.00	\$308.75
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NEW • Upgrade: MiragePhysical to HorizonADV (10pk)(Named Users)	HZ-MGP-ADV10-UG-C	HZ-ADV10-P-SSS-C	\$407.00	\$308.75
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• Upgrade: Workspace to HorizonADV (100pk)(Named Users)	HZ-WSP-ADV100-UG-C	HZ-ADV100-P-SSS-C	\$4,070.00	\$3,087.50
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• Upgrade: HorizonMirage to HorizonADV (100pk)(Named Users)	HZ-MRG-ADV100-UG-C	HZ-ADV100-P-SSS-C	\$4,070.00	\$3,087.50
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NEW • Upgrade: MiragePhysical to HorizonADV (100pk)(Named Users)	HZ-MGP-ADV100-UG-C	HZ-ADV100-P-SSS-C	\$4,070.00	\$3,087.50
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HORIZON ADVANCED (CONCURRENT USERS)

• Upgrade: Horizon Mirage to Horizon ADV (10 pack) (CCU)	HZ-MG5-ADV10-UG-C	HZ-ADV10-P-SSS-C	\$1,017.50	\$494.00
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• Upgrade: MiragePhysical to Horizon ADV (10 Pack) (CCU)	HZ-MGP-ADV10-UG-C	HZ-ADV10-P-SSS-C	\$1,017.50	\$494.00
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• Upgrade: Horizon View Add-on to Horizon ADV (10 pack) (CCU)	HZ-VAD-ADV10-UG-C	HZ-ADV10-P-SSS-C	\$851.00	\$494.00
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• Upgrade: Horizon View STD to ADV (10 pack) (CCU)	HZ-VU-ADV10-UG-C	HZ-ADV10-P-SSS-C	\$610.50	\$494.00
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• Upgrade: Horizon Mirage to Horizon ADV (100 pack) (CCU)	HZ-MG5-ADV100-UG-C	HZ-ADV100-P-SSS-C	\$10,175.00	\$4,940.00
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• Upgrade: MiragePhysical to Horizon ADV (100 Pack) (CCU)	HZ-MGP-ADV100-UG-C	HZ-ADV100-P-SSS-C	\$10,175.00	\$4,940.00
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• Upgrade: Horizon View Add-on to Horizon ADV (100 pack) (CCU)	HZ-VAD-ADV100-UG-C	HZ-ADV100-P-SSS-C	\$8,510.00	\$4,940.00
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• Upgrade: Horizon View STD to ADV (100 pack) (CCU)	HZ-VU-ADV100-UG-C	HZ-ADV100-P-SSS-C	\$6,105.00	\$4,940.00
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HORIZON ENTERPRISE (NAMED USERS)

• Upgrade: Horizon ADV to ENT (10 pack) (Named Users)	HZ-ADV-ENT10-UG-C	HZ-ENT10-P-SSS-C	\$203.50	\$370.50
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• Upgrade: Horizon ADV to ENT (100 pack) (Named Users)	HZ-ADV-ENT100-UG-C	HZ-ENT100-P-SSS-C	\$2,035.00	\$3,705.00
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HORIZON ENTERPRISE (CONCURRENT USERS)

• Upgrade: App Volumes to Horizon ENT (10 Pack) (CCU)	HZ-APV-ENT10-UG-C	HZ-ENT10-P-SSS-C	\$1,424.50	\$617.50
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• Upgrade: Horizon View Add-on to Horizon ENT (10 pack) (CCU)	HZ-VAD-ENT10-UG-C	HZ-ENT10-P-SSS-C	\$1,258.00	\$617.50
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• Upgrade: Horizon View STD to ENT (10 pack) (CCU)	HZ-VU-ENT10-UG-C	HZ-ENT10-P-SSS-C	\$1,017.50	\$617.50
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• Upgrade: Horizon ADV to ENT (10 pack) (CCU)	HZ-ADV-ENT10-UG-C	HZ-ENT10-P-SSS-C	\$407.00	\$617.50
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• Upgrade: App Volumes to Horizon ENT (100 Pack) (CCU)	HZ-APV-ENT100-UG-C	HZ-ENT100-P-SSS-C	\$14,245.00	\$6,175.00
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• Upgrade: Horizon View Add-on to Horizon ENT (100 pack) (CCU)	HZ-VAD-ENT100-UG-C	HZ-ENT100-P-SSS-C	\$12,580.00	\$6,175.00
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• Upgrade: Horizon View STD to ENT (100 pack) (CCU)	HZ-VU-ENT100-UG-C	HZ-ENT100-P-SSS-C	\$10,175.00	\$6,175.00
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• Upgrade: Horizon ADV to ENT (100 pack) (CCU)	HZ-ADV-ENT100-UG-C	HZ-ENT100-P-SSS-C	\$4,070.00	\$6,175.00
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HORIZON FLEX

• Upgrade: Fusion 5 or 6 Pro to Horizon FLEX per Device	HZ-FUS56-FLX-UG-C	HZ-FLX-1-P-SSS-C	\$66.60	\$308.75
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• Upgrade: Fusion Pro/Player Pro to Horizon FLEX per Device	HZ-FUSPL7-FLX-UG-C	HZ-FLX-1-P-SSS-C	\$37.00	\$308.75
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***** ITBM *****

***** NSX / NICIRA *****

NSX for MULTI-HYPERVISOR

• Upgrade: NSX vSphere-vCloudSteAdd-on to NSX Multi-Hypervisor	NX-CLAD-MHV-UG-C	NX-MHV-P-SSS-C	\$1,424.50	\$863.85
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• Upgrade: NSX for vSphere - vCloud Suite Add-on to VMware NSX for Multi-Hypervisor	NX-VS-MHV-UG-C	NX-MHV-P-SSS-C	\$407.00	\$863.85
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***** PIVOTAL *****

***** PLAYER *****

PLAYER PRO

• Upgrade: Player 6 Plus to Player 7 Pro	PLAY7-PRO-PLAY6-UG-C	PLAY7-PRO-P-SSS-C	\$29.60	\$18.20
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	Product	Product Code	SnS Code	License Fee	1 yr SnS Fee
	***** User Environment Manager *****				
	USER ENVIRONMENT MANAGER				
NEW	* Upgrade: User Environment Mgr to Horizon ENT ED: 10 Pack (CCU) *** User Environment Manager to Horizon Enterprise Edition: 10 Pack (CCU)	HZ-UEM-ENTC-10-UG-C	HZ-ENTC-10-P-SSS-C	\$1,942.50	\$617.50
NEW	* Upgrade: User Environment Mgr to Horizon ENT ED: 10 Pack (Named Users) *** User Environment Manager to Horizon Enterprise Edition: 10 Pack (Named Users)	HZ-UEM-ENTN-10-UG-C	HZ-ENTN-10-P-SSS-C	\$1,184.00	\$370.50
NEW	* Upgrade: User Environment Mgr to Horizon ENT ED: 100 Pack (CCU) *** User Environment Manager to Horizon Enterprise Edition: 100 Pack (CCU)	HZ-UEM-ENTC-100-UG-C	HZ-ENTC-100-P-SSS-C	\$19,425.00	\$6,175.00
NEW	* Upgrade: User Environment Mgr to Horizon ENT ED: 100 Pack (Named Users) *** User Environment Manager to Horizon Enterprise Edition: 100 Pack (Named Users)	HZ-UEM-ENTN-100-UG-C	HZ-ENTN-100-P-SSS-C	\$11,840.00	\$3,705.00
	***** vCENTER *****				
	vCENTER				
	* Upgrade: vCenter Server Foundation to Standard	VCS6-FND-STD-UG-C	VCS6-STD-P-SSS-C	\$1,424.50	\$811.85
	* Upgrade: vCenter Site Recovery Manager - STD to ENT (25 VM Pack)	VC-SRM6-25E-UG-C	VC-SRM6-25E-P-SSS-C	\$3,052.50	\$1,528.15
	***** vCLOUD *****				
	* Upgrade: vCloud Suite STD to vCloud Suite ENT	CL6-CSTD-CENT-UG-C	CL6-ENT-P-SSS-C	\$2,645.50	\$1,419.60
	* Upgrade: vCloud Suite ADV to vCloud Suite ENT	CL6-CADV-CENT-UG-C	CL6-ENT-P-SSS-C	\$1,628.00	\$1,419.60
	* Upgrade: vCloud Suite STD to vCloud Suite ADV	CL6-CSTD-CADV-UG-C	CL6-ADV-P-SSS-C	\$1,017.50	\$925.60
	* Upgrade: vSphere STD to vCloud Suite STD	CL6-VSTD-CSTD-UG-C	CL6-STD-P-SSS-C	\$1,628.00	\$616.85
	* Upgrade: vSphere ENT to vCloud Suite STD	CL6-VENT-CSTD-UG-C	CL6-STD-P-SSS-C	\$862.84	\$616.85
	* Upgrade: vSphere ENT PLUS to vCloud Suite STD	CL6-VEPL-CSTD-UG-C	CL6-STD-P-SSS-C	\$610.50	\$616.85
	* Upgrade: vSphere w/ Ops Mgt STD to vCloud Suite STD	CL6-OSTD-CSTD-UG-C	CL6-STD-P-SSS-C	\$1,322.75	\$616.85
	* Upgrade: vSphere w/ Ops Mgt ENT to vCloud Suite STD	CL6-OENT-CSTD-UG-C	CL6-STD-P-SSS-C	\$556.85	\$616.85
	* Upgrade: vSphere w/ Ops Mgt ENT PLUS to vCloud Suite STD	CL6-OEPL-CSTD-UG-C	CL6-STD-P-SSS-C	\$305.25	\$616.85
	* Upgrade: vSphere STD to vCloud Suite ADV	CL6-VSTD-CADV-UG-C	CL6-ADV-P-SSS-C	\$2,589.26	\$925.60
	* Upgrade: vSphere ENT to vCloud Suite ADV	CL6-VENT-CADV-UG-C	CL6-ADV-P-SSS-C	\$1,880.34	\$925.60
	* Upgrade: vSphere ENT Plus to vCloud Suite ADV	CL6-VEPL-CADV-UG-C	CL6-ADV-P-SSS-C	\$1,628.00	\$925.60
	* Upgrade: vSphere w/ Ops Mgt STD to vCloud Suite ADV	CL6-OSTD-CADV-UG-C	CL6-ADV-P-SSS-C	\$2,340.25	\$925.60
	* Upgrade: vSphere w/ Ops Mgt ENT to vCloud Suite ADV	CL6-OENT-CADV-UG-C	CL6-ADV-P-SSS-C	\$1,576.20	\$925.60
	* Upgrade: vSphere w/ Ops Mgt STD to vCloud Suite ENT	CL6-OSTD-CENT-UG-C	CL6-ENT-P-SSS-C	\$3,968.25	\$1,419.60
	* Upgrade: vSphere w/ Ops Mgt ENT to vCloud Suite ENT	CL6-OENT-CENT-UG-C	CL6-ENT-P-SSS-C	\$3,204.20	\$1,419.60
	* Upgrade: vSphere w/ Ops Mgt ENT PLUS to vCloud Suite ENT	CL6-OEPL-CENT-UG-C	CL6-ENT-P-SSS-C	\$2,950.75	\$1,419.60
	* Upgrade: vSphere w/ Ops Mgt ENT Plus to vCloud Suite ADV	CL6-OEPL-CADV-UG-C	CL6-ADV-P-SSS-C	\$1,322.75	\$925.60
	* Upgrade: vSphere STD to vCloud Suite ENT	CL6-VSTD-CENT-UG-C	CL6-VSTD-CENT-UG-C	\$4,069.26	\$1,419.60
	* Upgrade: vSphere ENT to vCloud Suite ENT	CL6-VENT-CENT-UG-C	CL6-ENT-P-SSS-C	\$3,508.34	\$1,419.60
	* Upgrade: vSphere ENT PLUS to vCloud Suite ENT	CL6-VEPL-CENT-UG-C	CL6-VEPL-CENT-UG-C	\$3,256.00	\$1,419.60
	***** vREALIZE *****				
	vREALIZE BUSINESS				
NEW	* Upgrade: vRealize Business STD to ADV (Per CPU) *** Upgrade: vRealize Business Standard (Per CPU) to vRealize Business Advanced (Per CPU)	VR6-BSTD-BADV-UG-C	VR6-BADV-P-SSS-C	\$305.25	\$278.20
NEW	* Upgrade: vRealize Business STD to ENT (Per CPU) *** Upgrade: vRealize Business Standard (Per CPU) to vRealize Business 8 Enterprise (Per CPU)	VR6-BSTD-BENT-UG-C	VR6-BENT-P-SSS-C	\$764.05	\$416.65
NEW	* Upgrade: vRealize Business ADV to ENT (Per CPU) *** Upgrade: vRealize Business Advanced (Per CPU) to vRealize Business Enterprise (Per CPU)	VR6-BADV-BENT-UG-C	VR6-BENT-P-SSS-C	\$458.80	\$416.65
	vREALIZE CLOUD MGMT PLATFORM ENTERPRISE				
	* Upgrade: ITBusMgtSuite STD to vRealizeCloudMgtENT (25 OSI) *** Upgrade: IT Business Management Suite 1 Standard to vRealize Suite 6 Enterprise (25 OSI Pack)	VR-STD-CMPENT-UG-C	VR-CMP-ENT-P-SSS-C	\$9,107.55	\$3,071.90
	* Upgrade: vC. OpsMgtSuiteSTD to vRealizeCloudMgtENT (25 OSI) *** Upgrade: vCenter Operations 5.6 Management Suite Standard to vRealize Suite 6 Enterprise (25 OSI Pack)	VR-OSTD-CMPENT-UG-C	VR-CMP-ENT-P-SSS-C	\$8,852.25	\$3,071.90
	* Upgrade: vC. OpsMgtSuiteADV to vRealizeCloudMgtENT (25 OSI) *** Upgrade: vCenter Operations 5.6 Management Suite Advanced to vRealize Suite 6 Enterprise (25 OSI Pack)	VR-OADV-CMPENT-UG-C	VR-CMP-ENT-P-SSS-C	\$7,326.00	\$3,071.90
	* Upgrade: vC. OpsMgtSuiteENT to vRealizeCloudMgtENT (25 OSI) *** Upgrade: vCenter Operations 5.6 Management Suite Enterprise to vRealize Suite 6 Enterprise (25 OSI Pack)	VR-OENT-CMPENT-UG-C	VR-CMP-ENT-P-SSS-C	\$3,052.50	\$3,071.90
	* Upgrade: vC. LogInsight perOSI to vRealizeCloudMgtENT (25 OSI) *** Upgrade: VMware vCenter Log Insight per OSI to vRealize Suite 6 Enterprise (25 OSI Pack)	VR-LIS-CMPENT-UG-C	VR-CMP-ENT-P-SSS-C	\$8,090.05	\$3,071.90
	* Upgrade: vCloudAutoCtrADVSuite to vRealizeCloudMgtENT (25 OSI) *** Upgrade: vCloud Automation Center 6 Advanced Suite to vRealize Suite 6 Enterprise (25 OSI Pack)	VR-CADV-CMPENT-UG-C	VR-CMP-ENT-P-SSS-C	\$6,055.05	\$3,071.90
	* Upgrade: vCloudAutoCtrENTSuite to vRealizeCloudMgtENT (25 OSI) *** Upgrade: vCloud Automation Center Enterprise Suite to vRealize Suite 6 Enterprise (25 OSI Pack)	VR-CENT-CMPENT-UG-C	VR-CMP-ENT-P-SSS-C	\$2,238.50	\$3,071.90
	vREALIZE OPERATIONS				
	* Upgrade: vRealize Ops STD (25 VM-PK) to vRealize Ops ADV (25 OSI-PK) *** Upgrade: vRealize Operations Standard (25 VM Pack) to vRealize Operations Advanced (25 OSI Pack)	VR6-OSTD-OADV-UG-C	VR6-OADV25-P-SSS-C	\$1,526.25	\$772.20
	* Upgrade: vRealize Ops STD (25 VM-PK) to vRealize Ops ENT (25 OSI-PK) *** Upgrade: vRealize Ops STD (25 VM Pack) to vRealize Ops Enterprise (25 OSI Pack)	VR6-OSTD-OENT-UG-C	VR6-OENT25-P-SSS-C	\$4,834.05	\$1,852.50
	* Upgrade: vRealize Ops ADV (25 OSI Pack) to vRealize Ops ENT (25 OSI-PK) *** Upgrade: vRealize Operations Advanced (25 OSI Pack) to vRealize Operations Enterprise (25 OSI Pack)	VR6-OADV-OENT-UG-C	VR6-OENT25-P-SSS-C	\$4,273.50	\$1,852.50
	vREALIZE OPERATIONS INSIGHT				
NEW	* Upgrade: vCenter Log Insight (CPU) to vRealize Ops Insight *** Upgrade: vCenter Log Insight per CPU to vRealize Operations Insight	VR-LIS-OIST-UG-C	VR-OIST-BUN-P-SSS-C	\$203.50	\$247.00
	* Upgrade: vCOM ADV Add-on (vSOM) to vRealize Ops Insight *** Upgrade: vCenter Operations 5.8.2 Mgmt Suite Advanced Add-On for vSOM to vRealize Operations Insight 6	VR-ADA-OIST-UG-C	VR-OIST-BUN-P-SSS-C	\$203.50	\$247.00
	vREALIZE PUBLIC CLOUD EXTENSION				
	* Upgrade: vRealize Auto Public Cloud Ext (25 OSI pack) ADV to ENT	VR-AT-ADV-ENT-UG-C	VR-AT-ENT25-P-SSS-C	\$1,985.05	\$1,219.40
NEW	* Upgrade: vRealize Automation (25 OSI Pack) ADV to ENT *** Upgrade: VMware vRealize Automation Advanced (25 OSI Pack) to VMware vRealize Automation Enterprise (25 OSI Pack)	CA6-ADV25-ENT25-UG-C	CA6-ENT25-P-SSS-C	\$3,816.55	\$1,219.40

	Product	Product Code	SnS Code	License Fee	1 yr SnS Fee
NEW	* Upgrade: vRealize Ops Public Cloud Extension ADV to ENT ***Upgrade: Realize Operations Public Cloud Extension Advanced (25 OSI Pack) to vRealize Operations Public Cloud Extension Enterprise (25 OSI Pack)	VR6-PCADV-ENT-UG-C	VR6-PCENT25-P-SSS-C	\$1,985.05	\$1,219.40
	vREALIZE SUITE				
NEW	* Upgrade: IT Bus Mgt STE STD to vRealize STE ADV (25 OSI Pack) ***Upgrade: IT Business Management Suite 1 Standard to vRealize Suite Advanced (25 OSI Pack)	VR-STD-STEADV-UG-C	VR-STE-ADV-P-SSS-C	\$5,851.55	\$2,083.90
NEW	* Upgrade: vCenter Log Insight to vRealize STE ADV (25 OSI Pack) ***Upgrade: vCenter Log Insight per OSI to vRealize Suite Advanced (25 OSI Pack)	VR-LIS-STEADV-UG-C	VR-STE-ADV-P-SSS-C	\$4,834.05	\$2,083.90
NEW	* Upgrade: vCenter Ops Mgt STE ADV to vRealize STE ADV (25 OSI Pack) ***Upgrade: vCenter Operations Mgt Suite Advanced to vRealize Suite Advanced (25 OSI Pack)	VR-OADV-STEADV-UG-C	VR-STE-ADV-P-SSS-C	\$4,070.00	\$2,083.90
NEW	* Upgrade: vCenter Ops Mgt STE STD to vRealize STE ADV (25 OSI Pack) ***Upgrade: vCenter Operations Mgt Suite Standard to vRealize Suite Advanced (25 OSI Pack)	VR-OSTD-STEADV-UG-C	VR-STE-ADV-P-SSS-C	\$5,596.25	\$2,083.90
NEW	* Upgrade: vCloud Auto Ctr ADV STE to vRealize STE ADV (25 OSI Pack) ***Upgrade: vCloud Automation Center Advanced Suite to vRealize Suite Advanced (25 OSI Pack)	VR-CADV-STEADV-UG-C	VR-STE-ADV-P-SSS-C	\$2,799.05	\$2,083.90
NEW	* Upgrade: vRealize BUS STD (25 OSI) to vRealize STE ADV (25 OSI Pack) ***Upgrade: vRealize Business Standard (25 OSI Pack) to vRealize Suite Advanced (25 OSI Pack)	VR-BOSTD-STEADV-UG-C	VR-STE-ADV-P-SSS-C	\$4,834.05	\$2,083.90
NEW	* Upgrade: vROPS ADV to vRealize Suite ADV (25 OSI Pack) ***Upgrade: vRealize Operations Advanced (25 OSI Pack) to vRealize Suite Advanced (25 OSI PK)	VR-RADV-STEADV-UG-C	VR-STE-ADV-P-SSS-C	\$4,070.00	\$2,083.90
NEW	* Upgrade: vROPS STE STD to vRealize STE ADV (25 OSI Pack)	VR-RSTD-STEADV-UG-C	VR-STE-ADV-P-SSS-C	\$5,596.25	\$2,083.90
NEW	* Upgrade: vRealize STE ADV to vRealize STE ENT (25 OSI Pack)	VR-RADV-CMPENT-UG	VR-CMP-ENT-P-SSS-C	\$3,256.00	\$3,071.90
	*****vSAN / STORAGE *****				
	VIRTUAL SAN BUNDLE				
NEW	* Upgrade: vSphere Storage Appliance to Virtual SAN Bundle	ST6-VSA-VSAN-UG-C	ST6-VSAN-BN-P-SSS-C	\$4,245.75	\$1,417.00
	***** vSPHERE *****				
	vSPHERE ENTERPRISE				
	* Upgrade: vSphere STD to ENT for 1 Processor	VS6-STD-ENT-UG-C	VS6-ENT-P-SSS-C	\$765.16	\$467.35
	vSPHERE ENTERPRISE PLUS				
	* Upgrade: vSphere STD to ENT PLUS for 1 processor	VS6-STD-EPL-UG-C	VS6-EPL-P-SSS-C	\$1,017.50	\$568.10
	* Upgrade: vSphere ENT to ENT PLUS for 1 processor	VS6-ENT-EPL-UG-C	VS6-EPL-P-SSS-C	\$276.91	\$568.10
	vSPHERE w/ OPS MGMT STANDARD				
	* Upgrade: vSphere STD to vSphere w/ Ops Mgt STD for 1 Processor	VS6-STD-OSTD-UG-C	VS6-OSTD-P-SSS-C	\$305.25	\$215.80
	vSPHERE w/ OPS MGMT ENTERPRISE				
	* Upgrade: vSphere STD to vSphere w/ Ops Mgt ENT PLUS for 1 Processor	VS6-STD-OENT-UG-C	VS6-OENT-P-SSS-C	\$1,071.15	\$447.85
	* Upgrade: vSphere ENT to vSphere w/ Ops Mgt ENT for 1 Processor	VS6-ENT-OENT-UG-C	VS6-OENT-P-SSS-C	\$305.25	\$447.85
	* Upgrade: vSphere w/ Ops Mgt STD to ENT for 1 Processor	VS6-OSTD-OENT-UG-C	VS6-OENT-P-SSS-C	\$765.90	\$447.85
	vSPHERE w/ OPS MGMT ENTERPRISE PLUS				
	* Upgrade: vSphere STD to vSphere w/ Ops Mgt ENT PLUS for 1 Processor	VS6-STD-OEPL-UG-C	VS6-OEPL-P-SSS-C	\$1,322.75	\$524.55
	* Upgrade: vSphere ENT to vSphere w/ Ops Mgt ENT PLUS for 1 Processor	VS6-ENT-OEPL-UG-C	VS6-OEPL-P-SSS-C	\$558.70	\$524.55
	* Upgrade: vSphere ENT PL to vSphere w/ Ops Mgt ENT PLUS for 1 Processor	VS6-EPL-OEPL-UG-C	VS6-OEPL-P-SSS-C	\$305.25	\$524.55
	* Upgrade: vSphere w/ Ops Mgt STD to ENT PLUS for 1 Processor	VS6-OSTD-OEPL-UG-C	VS6-OEPL-P-SSS-C	\$1,017.50	\$524.55
	* Upgrade: vSphere w/ Ops Mgt ENT to ENT PLUS for 1 Processor	VS6-OENT-OEPL-UG-C	VS6-OEPL-P-SSS-C	\$253.45	\$524.55
	vSPHERE w/ OPS MGMT STANDARD ACCELERATION KIT				
	* Upgrade: vSphereEssent to vSphere w/OpsMgmt STD Accel Kit	VS5-ES-MSTD-AK-UG-C	VS5-MSTD-AK-P-SSS-C	\$3,605.65	\$1,234.35
	* Upgrade: vSphereEssentPlus to vSphere w/OpsMgmt STD Accel Kit	VS5-ESP-MSTD-AK-UG-C	VS5-MSTD-AK-P-SSS-C	\$2,238.50	\$1,234.35
	vSPHERE w/ OPS MGMT ENTERPRISE ACCELERATION KIT				
	* Upgrade: vSphereEssent to vSphere w/ Ops Mgt ENT Accel Kit for 6 Processors	VS6-ES-OENT-AK-UG-C	VS6-OENT-AK-P-SSS-C	\$7,120.65	\$2,407.60
	* Upgrade: vSphereEssentPlus to vSphere w/ Ops Mgt ENT Accel Kit for 6 Processors	VS6-ESP-OENT-AK-UG-C	VS6-OENT-AK-P-SSS-C	\$6,105.00	\$2,407.60
	vSPHERE w/ OPS MGMT ENTERPRISE PLUS ACCELERATION KIT				
	* Upgrade: vSphereEssent to vSphere w/OpsMgt ENTPL Accel Kit	VS5-ES-VEPL-AK-UG-C	VS5-VEPLAK-2M-PSSS-C	\$8,600.65	\$2,901.60
	* Upgrade: vSphereEssentPI to vSphere w/OpsMgtENTPL Accel Kit	VS5-ESP-VEPL-AK-UG-C	VS5-VEPLAK-2M-PSSS-C	\$7,733.00	\$2,901.60
	vSPHERE ESSENTIALS PLUS				
	* Upgrade: vSphere Essentials to Essentials Plus Kit - for 3 hosts (Max 2 processors per host)	VS6-ES-ESPL-UG-C	VS6-ESP-KIT-P-SSS-C	\$1,628.00	\$555.10
	vSPHERE ESSENTIALS PLUS for RETAIL & BRANCH OFFICES				
	* Upgrade: vSphere Essentials to Essentials Plus Kit - for 3 hosts (Max 2 processors per host)	VS6-ES-ESPL-UG-C	VS6-ESP-KIT-P-SSS-C	\$1,628.00	\$555.10
	vSPHERE REMOTE/BRANCH OFFICE				
	* Upgrade: vSphereRemoteBranchOffice STD to ADV (25 VM Pack)	VS6-RBSTD-ADV25-UG-C	VS6-RBADV-2M-PSSS-C	\$610.50	\$555.75
	***** WORKSTATION *****				
	WORKSTATION				
NEW	* Upgrade: Workstation Pro 12 Upgrade from Vers: 10.x/11.x/or Player 6 PI Lin/Win, ESD ***Upgrade: Workstation Pro 12 upgrade from vers: 10.X/11.x/or Player 6 Plus for Linux and Windows, ESD	WS12-LW-UG-CE	WS-P-SSS-C	\$44.03	\$30.55
NEW	* Upgrade: Workstation Pro 12 Upgrade from Player Pro 7 for Linux/Windows, ESD ***Upgrade: Workstation Pro 12 Upgrade from Player 7 Pro for Linux and Windows, ESD	WS12-LWP7-UG-CE	WS-P-SSS-C	\$37.00	\$30.55

NOTE: Max 3 hosts, 2 processors per host.

Product	Product Code	SnS Code	License Fee	1 yr SnS Fee
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Maintenance Renewal Pricing (existing OARnet licenses ONLY)

Product	SnS Code	1 yr SnS Fee
AIRWATCH		
* AirWatch by VMware Secure Content Locker Collaborate	V-MCC-MF-ANY-DEV-C	\$6.50
* AirWatch by VMware Mgt Suite for Laptops	V-MS-MF-DEV-LT-C	\$6.50
* AirWatch by VMware Mgt Suite for Rugged Devices	V-MS-MF-DEV-RG-C	\$6.50
* AirWatch by VMware Green Mgt Suite	V-GMS-MF-DEV-C	\$6.50
* AirWatch by VMware Orange Mgt Suite	V-OMS-MF-DEV-C	\$8.45
* AirWatch by VMware Blue Mgt Suite Perpetual, One Time Fee / Device	BMS15-PL-DEV	\$11.05
* AirWatch by VMware Yellow Mgt Suite - Perpetual, One Time Fee / Device	YMS15-PL-DEV	\$16.25
APP VOLUME		
* App Volumes 10 Pack (CCU)	CV-CCU-10-P-SSS-C	\$185.25
* App Volumes 100 Pack (CCU)	CV-CCU-100-P-SSS-C	\$1,852.50
CONTINUED		
* Continuent for Analytics & Big Data - Per Cluster License	CN-ABD-P-SSS-C	\$11,115.00
* Continuent for Clustering - Per Database Server License	CN-CP-P-SSS-C	\$3,705.00
* Continuent for Disaster Recovery - Per Database Server License	CN-DR-P-SSS-C	\$1,852.50
* Continuent for Replication - Per Database Server License	CN-RP-P-SSS-C	\$3,705.00
FUSION		
* Fusion Professional Edition, ESD (SnS is optional)	FUS-PRO-P-SSS-C	\$16.25
HORIZON		
* Horizon View Advanced Edition (10 pack) (CCU)	HZ-ADVC-10-P-SSS-C	\$494.00
* Horizon View Advanced Edition (100 pack) (CCU)	HZ-ADVC-100-P-SSS-C	\$4,940.00
* Horizon View Advanced Edition (10 pack) (Named Users)	HZ-ADVN-10-P-SSS-C	\$308.75
* Horizon View Advanced Edition (100 pack) (Named Users)	HZ-ADVN-100-P-SSS-C	\$3,087.50
* Horizon View Application Mgt Bundle: 10 Pack (CCU)	HZ-APMC-10-P-SSS-C	\$222.30
* Horizon View Application Mgt Bundle: 100 Pack (CCU)	HZ-APMC-100-P-SSS-C	\$2,223.00
* Horizon DaaS On Premise Platform: 100-pack	HZ-DS-100-P-SSS-C	\$3,396.25
* Horizon FLEX 10 pack (Per Device)	HZ-FLX-10-P-SSS-C	\$308.75
* Horizon View Enterprise Edition (10 pack) (CCU)	HZ-ENTC-10-P-SSS-C	\$617.50
* Horizon View Enterprise Edition (100 pack) (CCU)	HZ-ENTC-100-P-SSS-C	\$6,175.00
* Horizon View Enterprise Edition (10 pack) (Named Users)	HZ-ENTN-10-P-SSS-C	\$370.50
* Horizon View Enterprise Edition (100 pack) (Named Users)	HZ-ENTN-100-P-SSS-C	\$3,705.00
* Horizon View Standard Add-On: 10 pack (CCU)	HZ-STD-A10-P-SSS-C	\$234.65
* Horizon View Standard Add-On: 100 pack (CCU)	HZ-STD-A100-P-SSS-C	\$2,346.50
* Horizon View Standard Edition (10 pack) (CCU)	HZ-STD-10-P-SSS-C	\$308.75
* Horizon View Standard Edition (100 pack) (CCU)	HZ-STD-100-P-SSS-C	\$3,087.50
* Horizon Workspace Portal: 10 pack	WSP-10-P-SSS-C	\$61.75
* Horizon Workspace Portal: 100 pack	WSP-100-P-SSS-C	\$617.50
IT BUSINESS/FINANCIAL MANAGEMENT		
* IT Business Management Foundation package	DF-ITBM-FND-P-SSS-C	\$55,575.00
* IT Business Management Additional User	DF-ITBM-P-SSS-C	\$9,262.50
* IT Business Management Read-Only	DF-ITBM5-P-SSS-C	\$2,778.75
* IT Financial Management Foundation package	DF-ITFM-FND-P-SSS-C	\$37,050.00
* IT Financial Management Additional User	DF-ITFM-ADD-P-SSS-C	\$7,410.00
* IT Financial Management Read-Only	DF-ITFM5-P-SSS-C	\$2,778.75
* vRealize Business Advanced Additional User - perpetual license for 5 users	BM-ADV-AD-PSUP-C	\$7,410.00
* vRealize Business Advanced Foundation Package - perpetual license for 5 users	BM-ADV-FND-PSUP-C	\$37,050.00
* vRealize Business Advanced Read-Only Perpetual License for 5 users	BM-ADV-RO-PSUP-C	\$12.35
* vRealize Business Enterprise Additional User - perpetual license for 5 users	BM-ENT-AD-PSUP-C	\$9,262.50
* vRealize Business Enterprise Foundation Package - perpetual license for 10 users	BM-ENT-FND-PSUP-C	\$20,377.50
* vRealize Business Enterprise Read-Only Perpetual License for 5 users	BM-ENT-RO-PSUP-C	\$12.35
MIRAGE		
* Mirage for Physical: 10 Pack	MGP-10-P-SSS-C	\$185.25
* Mirage for Physical: 100 Pack	MGP-100-P-SSS-C	\$1,852.50
NSX		
* NSX for Multi-Hypervisor per Processor	NX-MHV-3P-SSS-C	\$863.85
* NSX vSphere	NX-VS-P-SSS-C	\$740.35
* NSX vSphere - vCloud Suite Add-on	NX-CLAD-P-SSS-C	\$431.60
PIVOTAL		
* Pivotal App Suite v2 Perpetual License (1 core)	PV-APP-STE-P-SSS-C	\$111.15
* Pivotal GemFire XD (Per Core)	PV-GFXD-CPU-P-SSS-C	\$308.75
PLAYER		
* Player Pro	PLAY7-PRO-P-SSS-C	\$18.20
THINAPP		
* ThinApp Suite	THIN5-STE-P-SSS-C	\$617.50
* ThinApp Client (100 pack)	THIN5-100PK-P-SSS-C	\$234.65
USER ENVIRONMENT MANAGER		
* User Environment Manager: 10 Pack (CCU)	UEM-CCU-10-P-SSS-C	\$61.75
* User Environment Manager: 10 Pack (Named Users)	UEM-NU-10-P-SSS-C	\$37.05
* User Environment Manager: 100 Pack (CCU)	UEM-CCU-100-P-SSS-C	\$617.50
* User Environment Manager: 100 Pack (Named Users)	UEM-NU-100-P-SSS-C	\$370.50

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	Product	Product Code	SnS Code	License Fee	1 yr SnS Fee
	vCENTER				
	* vCenter Configuration Manager Workstation - Linux/Windows	VC-CMW-P-SSS-C		\$5.20	
	* vCenter Operations Mgt pack for EPIC	VC-EPIC-P-SSS-C		\$7,410.00	
	* vCenter Server Foundation for vSphere up to 3 hosts (Per Instance)	VC56-FND-P-SSS-C		\$184.60	
	* vCenter Server Standard for vSphere 6 (Per Instance)	VC56-STD-P-SSS-C		\$811.85	
	* vCenter Site Recovery Manager Standard (25 VM pack)	VC-SRM6-25S-P-SSS-C		\$601.90	
	* vCenter Site Recovery Manager Enterprise (25 VM pack)	VC-SRM6-25E-P-SSS-C		\$1,528.15	
	vCENTER / vREALIZE LOG INSIGHT				
	* vRealize Log Insight (per CPU)	VC-LIS-CPU-P-SSS-C		\$185.25	
	* vRealize Log Insight (25 OSI pack)	VC-LIS-25-P-SSS-C		\$617.50	
	vCENTER OPERATIONS MANAGEMENT				
	* vCenter Operations Mgmt Suite STD (25 VM pack)	VC56-STD25-P-SSS-C		\$386.10	
	* vCenter Operations Mgmt Suite ADV (25 OperatingSysInstance pack)	VC56-ADV25-P-SSS-C		\$772.20	
	* vCenter Operations Mgmt Suite ENT (25 OperatingSysInstance pack)	VC56-ENT25-P-SSS-C		\$1,852.50	
	* vCenter Operations Management pack for EPIC	VC-EPIC-P-SSS-C		\$7,410.00	
	vCLOUD				
	* vCloud Automation Center Development Kit - per Instance	CA6-DEVK-P-SSS-C		\$2,470.00	
	* vCloud Suite Standard	CL6-STD-P-SSS-C		\$616.85	
	* vCloud Suite Advanced	CL6-ADV-P-SSS-C		\$925.60	
	* vCloud Suite Enterprise	CL6-ENT-P-SSS-C		\$1,419.60	
	vFABRIC				
	* vFabric Data Director 2.x License (25 VM pack)	VF-DD2-25VM-P-SSS-C		\$2,315.95	
	vREALIZE				
	* vRealize Automation Advanced (25 OSI Pack)	CA6-ADV25-P-SSS-C		\$1,235.00	
	* vRealize Automation Enterprise (25 OSI Pack)	CA6-ENT25-P-SSS-C		\$2,392.65	
	* vRealize Automation Desktop (25 Pack)	CA6-AUTDT25-P-SSS-C		\$410.80	
	* vRealize Automation ADV Public Cloud Extension (25 OSI pack)	VR-AT-ADV25-P-SSS-C		\$617.50	
	* vRealize Automation ENT Public Cloud Extension (25 OSI pack)	VR-AT-ENT25-P-SSS-C		\$1,219.40	
NEW	* vRealize Business Advanced (Per CPU)	VR6-BADV-P-SSS-C		\$278.20	
NEW	* vRealize Business Advanced Additional User - perpetual license for 5 users	BM-ADV-AD-PSUP-C		\$7,410.00	
NEW	* vRealize Business Advanced Foundation Package - perpetual license for 5 users	BM-ADV-FND-PSUP-C		\$37,050.00	
NEW	* vRealize Business Advanced Read-Only Perpetual License for 5 users	BM-ADV-RO-PSUP-C		\$12.35	
NEW	* vRealize Business Enterprise (Per CPU)	VR6-BENT-P-SSS-C		\$416.65	
NEW	* vRealize Business Enterprise Additional User - perpetual license for 5 users	BM-ENT-AD-PSUP-C		\$9,262.50	
NEW	* vRealize Business Enterprise Foundation Package - perpetual license for 10 users	BM-ENT-FND-PSUP-C		\$20,377.50	
NEW	* vRealize Business Enterprise Read-Only Perpetual License for 5 users	BM-ENT-RO-PSUP-C		\$12.35	
NEW	* vRealize Business Standard (25 OSI Pack)	VR6-BSTD25-P-SSS-C		\$617.50	
NEW	* vRealize Business Standard (Per CPU)	VR6-BSTD-P-SSS-C		\$185.25	
NEW	* vRealize Code Stream (Per CPU)	VR-CODE-CPU-P-SSS-C		\$926.25	
NEW	* vRealize Code Stream (Per OSI)	VR-CODE-OSI-P-SSS-C		\$154.70	
NEW	* vRealize Hyperic Perpetual License (Per Machine)	VF-HYPM5-P-SSS-C		\$44.20	
	* vRealize Operations Standard (25 OSI pack)	VR6-OSTD25-P-SSS-C		\$386.10	
	* vRealize Operations Advanced (25 OSI Pack)	VR6-OADV25-P-SSS-C		\$772.20	
	* vRealize Operations Enterprise (25 OSI Pack)	VR6-OENT25-P-SSS-C		\$1,852.50	
NEW	* vRealize Operations for Horizon: 10 Concur. User pack	VR6-VU10-P-SSS-C		\$92.95	
NEW	* vRealize Operations for Horizon: 100 Concurrent User Pack	VR6-VU100-P-SSS-C		\$926.25	
	* vRealize Operations Insight	VR-OIST-BUN-P-SSS-C		\$247.00	
NEW	* vRealize Operations Public Cloud Extension ADV (25 OSI Pack)	VR6-PCADV25-P-SSS-C		\$617.50	
NEW	* vRealize Operations Public Cloud Extension ENT (25 OSI Pack)	VR6-PCENT25-P-SSS-C		\$1,219.40	
NEW	* vRealize Suite Advanced (25 OSI Pack)	VR-STE-ADV-P-SSS-C		\$2,083.90	
NEW	* vRealize Suite Advanced (2 CPUs)	VR-2CPU-ADV-P-SSS-C		\$1,420.25	
NEW	* vRealize Suite Enterprise (25 OSI pack)	VR-CMP-ENT-P-SSS-C		\$3,071.90	
NEW	* vRealize Suite Enterprise (2 CPUs)	VR-2CPU-ENT-P-SSS-C		\$2,457.65	
	vREALIZE LOG INSIGHT				
	* vRealize Log Insight (per CPU)	VC-LIS-CPU-P-SSS-C		\$185.25	
	* vRealize Log Insight (25 OSI pack)	VC-LIS-25-P-SSS-C		\$617.50	
	vSAN / STORAGE				
NEW	* Virtual SAN All Flash for Desktop Add-On 10 Pack (CCU)	ST6-VF-A10-P-SSS-C		\$37.05	
NEW	* Virtual SAN All Flash for Desktop Add-On 100 Pack (CCU)	ST6-VF-A100-P-SSS-C		\$370.50	
NEW	* Virtual SAN All Flash Add-on for 1 processor	ST6-VF-AD-P-SSS-C		\$184.60	
	* Virtual SAN for 1-Processor	ST6-VSAN-P-SSS-C		\$308.10	
	* Virtual SAN for Desktop (10 pack) CCU	ST6-VSDT10-P-SSS-C		\$61.75	
	* Virtual SAN for Desktop (100 pack) CCU	ST6-VSDT100-P-SSS-C		\$617.50	
	vSPHERE				
	* vSphere Standard for 1 processor	V56-STD-P-SSS-C		\$122.85	
	* vSphere Enterprise for 1 processor	V56-ENT-P-SSS-C		\$467.35	
	* vSphere Enterprise Plus for 1 processor	V56-EPL-P-SSS-C		\$568.10	
	* vSphere w/ Operations Management Standard (per CPU)	V56-OSTD-P-SSS-C		\$215.80	
	* vSphere w/ Operations Management Enterprise (per CPU)	V56-OENT-P-SSS-C		\$447.85	
	* vSphere w/ Operations Management Enterprise Plus (per CPU)	V56-OEPL-P-SSS-C		\$524.55	
	vSPHERE KITS				
	* vSphere Essentials Plus Kit (3 hosts)	V56-ESP-KIT-P-SSS-C		\$555.10	
	* vSphere w/Operations Management Standard ACCEL Kit 6 processors	V56-OSTD-AK-P-SSS-C		\$1,234.35	
	* vSphere w/Operations Management Enterprise ACCEL Kit for 6 processors	V56-OENT-AK-P-SSS-C		\$2,407.60	
	* vSphere w/Operations Management Enterprise Plus Acceleration Kit (6 proc.)	V56-OEPL-AK-P-SSS-C		\$2,901.60	
	vSPHERE (OTHER)				
	* vSphere Desktop (100 VM pack)	V56-DT100VM-P-SSS-C		\$802.75	
	* vSphere Remote Office Branch Office Standard (25 VM pack)	V56-RBSTD25-P-SSS-C		\$370.50	
	* vSphere Remote Office Branch Office Advanced (25 VM pack)	V56-RBADV25-P-SSS-C		\$555.75	

Product	Product Code	SnS Code	License Fee	1 yr SnS Fee
WORKSPACE SUITE				
* Workspace Suite On Premise, Perpetual: 10 Named Users	WSP-STE-10-P-SSS-C		\$605.15	
* Workspace Suite On Premise, Perpetual: 100 Named Users	WSP-STE-100-P-SSS-C		\$6,051.50	
WORKSTATION				
* Workstation - Windows/Linux (SnS is optional)	WS-P-SSS-C		\$30.55	
DISCONTINUED PRODUCTS				
* Horizon Mirage 10 Pack	HZ-MRG-10-P-SSS-C		\$185.25	
* Horizon Mirage 100 Pack	HZ-MRG-100-P-SSS-C		\$1,852.50	
* Horizon View 5 Bundle: 10 Pack	VU5-PR-STR-P-SSS-C		\$308.75	
* Horizon View 5 Bundle: 100 Pack	VU5-PR-100-P-SSS-C		\$3,087.50	
* Horizon View 5 Add-On: 10 Pack	VU5-PR-A10-P-SSS-C		\$234.65	
* Horizon View 5 Add-On: 100 Pack	VU5-PR-A100-P-SSS-C		\$2,346.50	
* Horizon Workspace 10 Pack	HZ-WSP-10-P-SSS-C		\$185.25	
* Horizon Workspace 100 Pack	HZ-WSP-100-P-SSS-C		\$1,852.50	
* Mirage Bundle for 10 named Users	MG-10-BUN-P-SSS-C		\$247.00	
* ThinApp Client	THIN4-CL-P-SSS-C		\$6.34	
* vCenter Server Heartbeat	VCHB-VCMS-P-SSS-C		\$1,234.35	
* vCenter Site Recovery Manager (per CPU)	VI-SRM-P-SSS-C		\$284.38	
* vCloud Director (25 VM Pack)	VC-CD-25VM-P-SSS-C		\$616.29	
* vCloud Networking and Security Standard (25 VM Pack) - EOSL 09/19/2016	CL5-NSSTD25-P-SSS-C		\$463.45	
* vCloud Networking and Security Advanced (25 VM Pack) - EOSL 09/19/2016	CL5-NSADV25-P-SSS-C		\$772.20	
* vSphere w/ Operations Mgmt Enterprise Acceleration Kit - Soft Bundle	VS5-MENT-AK-P-SSS-C		\$2,839.85	
* vSphere w/ Operations Mgmt Enterprise Plus Acceleration Kit - Soft Bundle	VS5-MEPL-AK-P-SSS-C		\$3,457.35	